





Agenda

Altus InSite Webinar

- 1. Find Buildings with Available Space Form and Map Search
- 2. Find a Building
- 3. Find Historical Information on a Building Market Perspectives
- 4. Find Leasing Contacts
- 5. Find Industrial Buildings for Sale

Find Results Quickly for Commercial Leasing Inventory

Find Buildings with Available Space

1. Find available space using Form Search

2. Find available space using Map



Part 1 - Find available space using Form Search

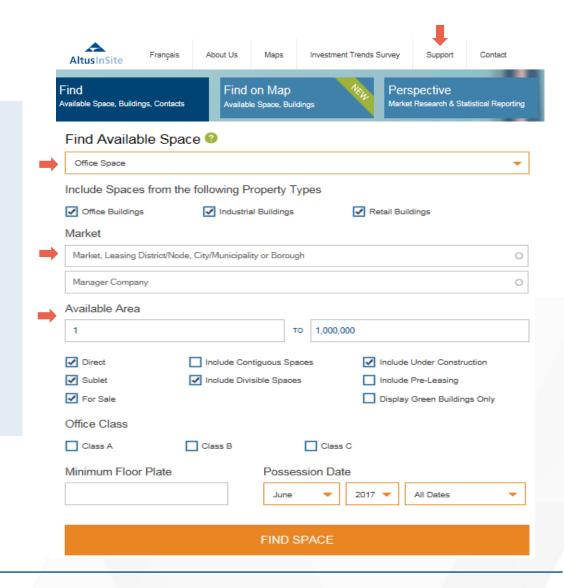


Find **Office** or **Industrial** buildings with available space for lease using the **Form Search**.

STEP 1: (Form Search) - Identify the **Space Type**, **Property Type** and **Market** node of interest. Use the "**Available Area**" functions to input specific parameters of the search to locate specific properties of interest.

You have the ability to search wide or narrowly based on searching different property types, managing companies or space type including Direct, Sublet, For Sale, Office Class and floor plate/possession date and clearance height for industrial properties.

TIP: Selecting the least amount of parameter will provide the widest selection of *results*.



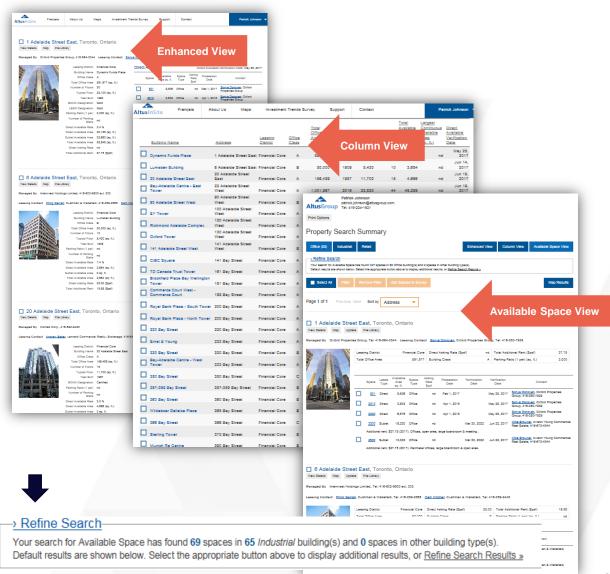
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The listing results will be shown in the **Enhanced View** by default. However the listings can also be viewed in **Column view or Available Space** View.

Column View conveniently allows you to view and sort listing results by available space, occupancy cost and vacant space.

STEP 2 (Form Search) - Select the view that aligns with the objective you are working towards. Select the listing of interest to view details.

TIP: If the search does not yield the desired listing results, select "Refine Search" to further change your search parameters.

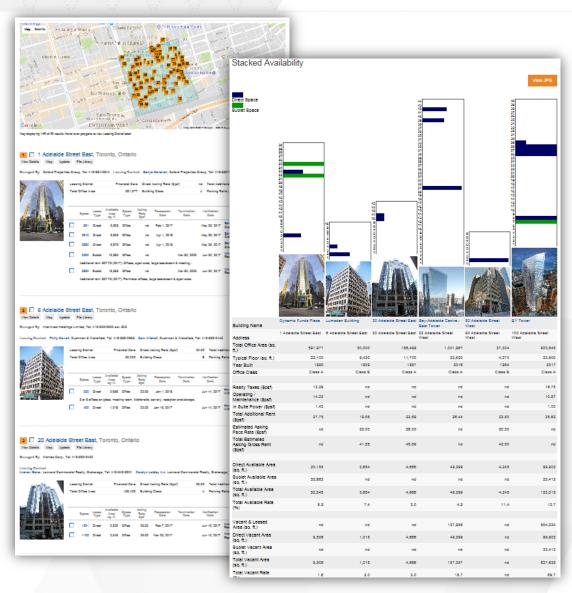


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Use the "Map Results" or "Stacked Availability function to provide locational and visual context to the results being analyzed

STEP 3 (Form Search) – Highlight the properties of interest and select "Map Results" to display them on the map or when in column view select "Stacked Availability" to see available space in a stacked view.

TIP: All views can be printed with your company information displayed by selecting "**Printing Options**". While there you can customize the report to display the information in the format of your choosing.



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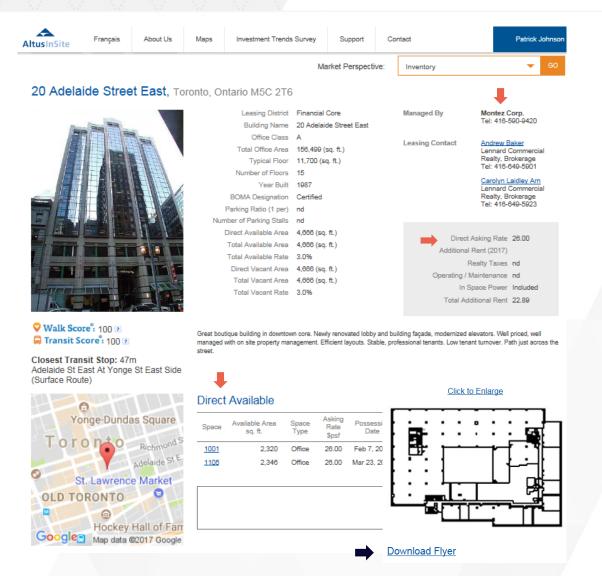
Review property listing to learn pertinent building details, including Available Space, Asking Rates, Possession Dates and Leasing contacts.

STEP 4 (FORM SEARCH)

Click on the blue property address from any screen at any time in order to open the property details page.

TIP: Clicking on "Download Flyer" will take you to the buildings lease listing flyer. This flyer showcases additional information related to the space(s) being leased.

Select the "Space" number to view comments regarding the available space.



Part 2 - Find available space using Map

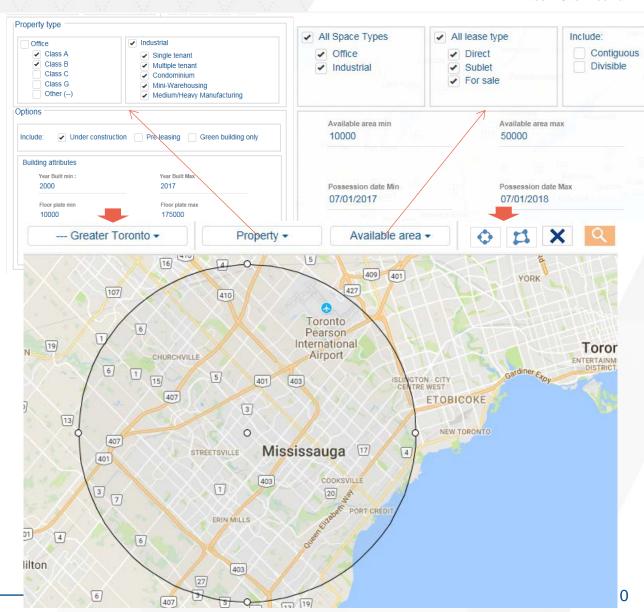


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Identify **Office** or **Industrial** buildings with available space for lease using the "**Find on Map**" functionality.

STEP 1 (**Find on Map**) – Identify the **Market** and **Property Type** of interest. Use the "**Available Area**" tab to input the parameters of the search to locate specific properties of interest. Select the **Radius** or **Polygon** search to create the desired boundaries for the search.

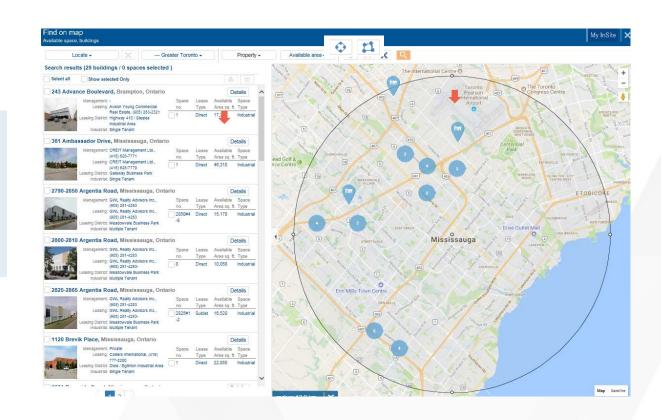
TIP: Relax your search criteria if you do not get the desired search results.



Search results are displayed on the map and in the left column. Review property listing to learn pertinent building details, including available space, asking rates, possession dates and leasing contacts.

STEP 2 (**Find on Map**) – Review the listing results of buildings with available space. Select the "**Details**" to view the individual **property listings** information. You can also select an individual listing on the map to get to the listing details.

TIP: Clicking Show Selected Only will allow you to view only the selection on the Map and list. Uncheck the box to return to the list of all results matching your search criteria. Only selected buildings will be printed but all results (selected or not) will be saved in the survey.







Click on 'more' to see all suites for this building matching your search criteria

When recovering your saved map search, scan for new suites that were listed since your last save

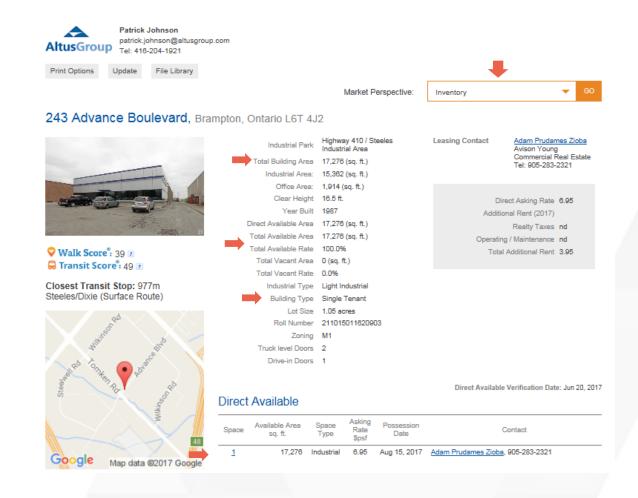


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Review the property listing to learn pertinent building information, including total building area, available space, asking rates, possession dates and leasing contacts.

STEP 3 (Find on Map) – Scan Property Listing details page in relation to your objectives. Contact the Leasing Contact directly to inquire.

TIP: Use the Market Perspective (covered in a later section – Find Historical Information on Buildings) to gain insight on historical statistics for the building and how it has performed in relation to its market



Find Results Quickly for Commercial Leasing Inventory

Find a Building



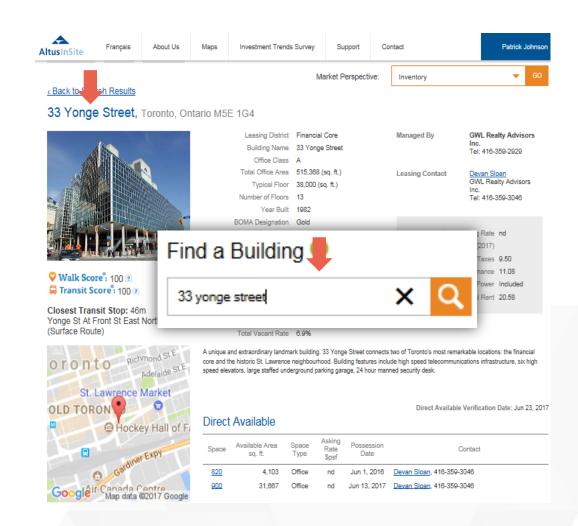
Find a building

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Quickly locate a building by street address and get all information on the building, including Classification, Total Office Area, Number of Floors, LEED Designation, Availability, Vacancy, Management Company, Leasing Contact and Rents

STEP 1 (**Find a Building**) – Select the FIND tab and locate "**Find a Building**". Input the address or Name of the building you are looking for. Click on the building address or view details button to see the building details.

TIP: Entering only the **Street Name** in the search field will generate a list of buildings located on that street.



Find Results Quickly for Commercial Leasing Inventory

Find Historical Information on buildings.

- 1. Availability and Vacancy
- 2. Occupancy Costs
- 3. Absorption



Finding Historical Information on Buildings

Part 1 - Availability and Vacancy

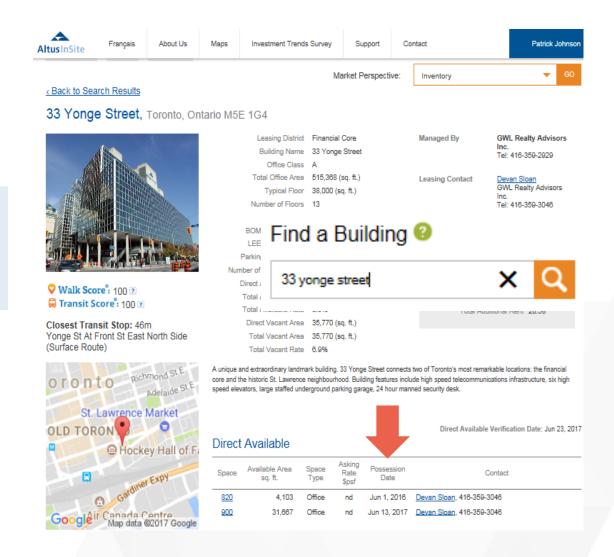


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Find a building and review the historical information on the building to better understand how it has performed in relation to its peers locally or at a higher market level in the categories of **Availability** and **Vacancy**.

STEP 1 (**Availability and Vacancy**) – Input the address of the building you are searching in the **Find a Building search**. Click on the building address to view details.

TIP: Possession Dates in the record refer to the earliest date in which you can take possession of the space. It does not necessarily mean that the space is vacant prior to that date.

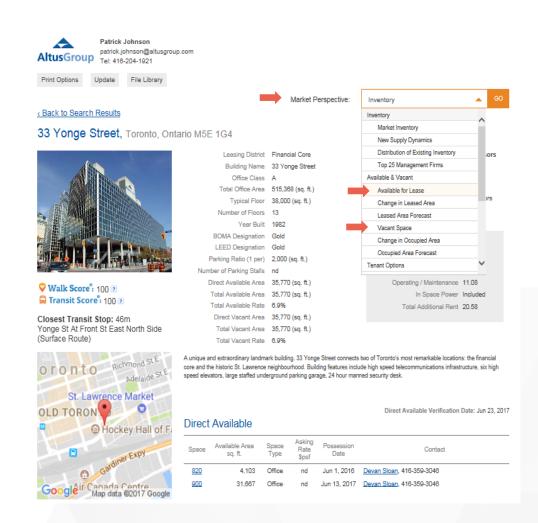


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The "Market Perspective" drop down is your access point to historical information on buildings.

STEP 2 (**Availability and Vacancy**) – To understand the historical Availability or Vacancy of the building, start by selecting "**Available for Lease**" or "**Vacant Space**" in the **Market Perspective** drop down.

TIP: The procedure for pulling the *Availability* and *Occupancy* rates are the same, just select the desired report. Availability refers to spaces available for lease. Occupancy refers to spaces in the building that are not physically occupied at that point in time.



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The view of the results will start by showcasing the **National View** and then the corresponding lower geographical view in a logical sequence. The subject property will be located last in the view.

STEP 3 – Analyze the *Total Available* rate % of the market at each interval vs the subject property.

Look for the delta if any. Select the *5 quarter*, *5 year or 10 year* historical view to analyze the performance of the subject property (Office) and the market over the desired timeframe.

TIP: View the availability in each market across Canada to gain National perspective on how each market has performed in relation to your building or region.

Contact us to help you understand the data trends.

Available for L	ease		•						
Current Quarter Ro	lling Five Quarter	History Ro	lling Five Year H	istory Rollin	ng Ten Year H	listory			
Existing Inventory	/								-
Market	Total Number of Existing Buildings	Total Existing Office Area (sq. ft.)	Total Leased Area* (sq. ft.)	Direct Available Area (sq. ft.)	Direct Available Rate (%)	Sublet Available Area (sq. ft.)	Sublet Available Rate (%)	Total Available Area (sq. ft.)	Total Available Rate (%)
Office Market	4,914	524,148,675	453,594,845	59,757,221	11.4	10,796,609	2.1	70,553,830	13.5
Ontario	1,925	224,585,009	199,369,923	22,822,807	10.2	2,392,279	1.1	25,215,086	11.2
Greater Toronto	1,468	180,550,034	160,730,748	17,794,135	9.9	2,025,151	1.1	19,819,286	11.0
Downtown Toronto	412	75,578,895	70,238,697	4,789,649	6.3	550,549	0.7	5,340,198	7.1
Financial Core	108	34.847.740	31,928,048	2.633.630	7.6	288.062	0.8	2,919,692	8.4
All Office Classes	108	34,847,740	31,928,048	2.633.630	7.6	288,062	0.8	2,919,692	8.4
Class A	53	28.217.672	25.697.197	2.306.765	8.2	213.710	0.8	2.520.475	8.9
Class B	43	5.747.144	5.402.824	292.793	5.1	51.527	0.9	344.320	6.0
Class C	12	882.924	828.027	34.072	3.9	20.825	2.4	54.897	6.2
33 Yonge Street	12	515.368	479.598	35,770	6.9	20,620	0	35,770	6.9
VIEW CHART						rea represents		,	
33 Yonge Street	1	515,368	479,598	35,770	6.9	0	0	35,770	6.9
Q2 2017	1	515,368		35,770	6.9	0	0	35,770	6.9
Q1 2017 Q4 2016	1			35,770	6.9	0	0	35,770	6.9
Q3 2016	1			35,770 4,103	0.9	0	0	35,770 4,103	0.9
Q2 2016	1			4,103	0.8	0	0	4,103	0.8
Q1 2016	1			11,197	2.2	0	0	11,197	2.2
Q4 2015	1	515,368	515,368	0	0	0	0	0	0
Q3 2015	1	515,368	515,368	0	0	0	0	0	0
Q2 2015	1	515,368	509,588	0	0	5,780	1.1	5,780	1.1
Q1 2015	1	515,368	506,903	2,685	0.5	5,780	1.1	8,465	1.6
Q4 2014	1	515,368	3 491,136	2,685	0.5	21,547	4.2	24,232	4.7
Q3 2014	1			3,800	0.7	10,350	2.0	14,150	2.7
Q2 2014	1				2.2	10,350	2.0	21,758	4.2
Q1 2014 Q4 2013	1	515,368 515,368			1.5 1.5	10,350 10,350	2.0	17,958 17,958	3.5 3.5
Q4 2013 Q3 2013	1			7,608	1.5	10,350	2.0	17,958	3.5
Q2 2013	1	515,368		7,608	1.5	10,350	2.0	17,958	3.5
Q1 2013	1			7,608	1.5	0	0	7,608	1.5
Q4 2012	1	515,368	507,760	7,608	1.5	0	0	7,608	1.5

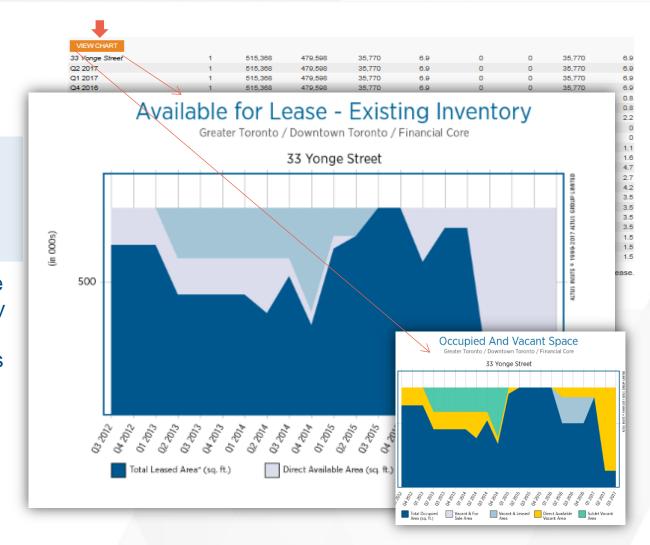
^{*} Leased Area represents the area currently not available for lease

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Chart the results for printing and inclusion in your reports. Third party validation is very powerful.

STEP 4 – Create the chart by selecting "View Chart" in the historical results for any market. The chart can be created for **5 quarter**, **5 year or 10 year** historical views to analyze the performance of the building.

TIP: The Available for Lease chart is an indicator of the buildings availability over a period of time. New inventory is a contributing factor to availability. View the "Under Construction Inventory" reports in conjunction with this report to gain full insight into the availability trends.



Finding Historical Information on Buildings

Part 2 - Occupancy Cost



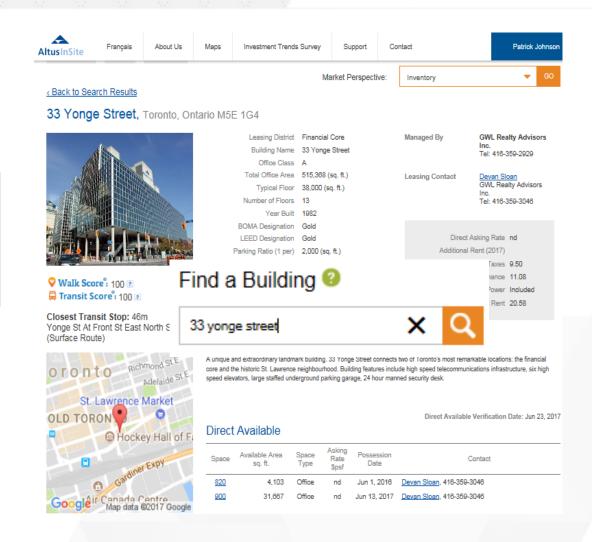
Historical Information on buildings (Occupancy Cost)

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Locate the building and search historical information on the subject building to better understand how it is performing in relation to its' peers in the categories of **Occupancy Costs**

STEP 1 (**Find a Building**) – Input the address of the building you are searching in the "**Find a Building**" search. Click on the building address to view details.

TIP: Entering the street name of the building will generate a list of buildings located on that street. These buildings can be viewed in column view to be quickly compared against their peers.



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The "Market Perspective" drop down is your access point to historical information on buildings.

STEP 2 – To understand the current and historical rents in the subject building you are researching, start by selecting "Occupancy Cost" in the Market Perspective Drop down.

TIP: Occupancy costs are based on the **asking rates** provided by the building manager. Building managers do not disclose the actual contracted rates, preferring to keep the details confidential.



Back to Search Results

6 Adelaide Street East, Toronto, Ontario M5C 1H6





Closest Transit Stop: 37m Adelaide St. At Yonge St. (Surface Route)



Leasing District Financial Core
Building Name Lumsden Building
Office Class B
Total Office Area 50,000 (sq. ft.)
Typical Floor 5,430 (sq. ft.)
Number of Floors 10
Year Built 1909
Year Renovated 1985
Parking Ratio (1 per) nd
Number of Parking Stalls nd
Direct Available Area 3,684 (sq. ft.)
Total Available Rate Direct Vacant Area 1,018 (sq. ft.)
Total Vacant Area 1,018 (sq. ft.)
Total Vacant Area 1,018 (sq. ft.)

Change in Leased Area
Leased Area Forecast
Vacant Space 35
Change in Occupied Area
Occupied Area Forecast
Tenant Options
Available for Lease Options eld
Distribution of Available Area
Contiguous Available Options
Comparison
Occupancy Costs
Depth of Data Comparison
Direct Asking Rate ZZ.UU
Additional Rent (2017)
Realty Taxes nd
Operating / Maintenance nd
In Space Power Included
Total Additional Rent 19.88

Available for Lease

Located on the northeast corner of Yonge and Adelaide, in the core of Toronto's financial district. The Lumsden Building is a fully renovated, historical building located on the Yonge subway line and across the street from the PATH system close to all amenities.

Direct Available Verification Date: Jun 14, 2017

Direct Available

Space	Available Area sq. ft.	Space Type	Asking Rate \$psf	Possession Date	Contact
220	2,666	Office	22.00	Jan 1, 2018	Philip Garratt, 416-359-2565
400	1,018	Office	22.00	Jan 16, 2017	Philip Garratt, 416-359-2565

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The view of the results will start by showcasing the **National View** and then the corresponding lower geographical view in a logical sequence. The subject property will be located last in the view.

STEP 3 – Analyze the Occupancy Cost, under Total Estimated Direct Gross Rents of the market vs the subject property. How is your building trending vs the market? Select the 5 quarter, 5 year or 10 year historical view to analyze the performance of the building.

TIP: View the **Occupancy Cost** of each market to gain perspective on how each market has performed in relation to your building. Analyse the relationship it may have with your buildings occupancy cost trend.

Occupancy C	Costs							
Current Quarter F	Rolling Five Quarter History	Rolling Five Year	History	ng Ten Year History	,			
Existing and Under Construction Inventory - Buildings with Available Space								
Market		al Office Area for ings with Available Space	Number of Participating Buildings	Total Participating Area (sq. ft.)	Estimated Asking Rate (\$ per sq. ft.)	Total Additional Rent	Total Estimated Direct Gross Rent	
Office Market	2,801	358,703,712	1,138	126,406,630	16.08	14.38	30.45	
<u>Ontario</u>	1,053	148,532,429	586	67,811,047	16.10	15.11	31.21	
Greater Toronto	809	125,498,231	465	57,215,101	16.25	14.95	31.20	
Downtown Toronto	204	57,350,453	49	9,038,740	23.45	19.00	42.45	
Financial Core	78	30,618,450	15	2,464,999	23.63	21.38	45.02	
All Office Classes	/ 78	30,618,450	15	2,464,999	23.63	21.38	45.02	
Class A	43	26,154,571	3	995,572	28.17	25.55	53.71	
Class B	27	3,801,259	11	1,404,427	22.82	20.69	43.51	
Class C	8	662,620	1	65,000	19.00	16.50	35.50	
Lumsden Building	1	50,000	1	3,684	22.00	19.88	41.88	
umsden Building								
unisaen bullaling								
2 2017	1	50,000	1	3,684	22.00	19.88	41.88	
1 2017	1	50,000	1	1,018	18.00	19.88	37.88	
4 2016	1	50,000	1	1,366	18.00	17.51	35.51	
3 2016	1	50,000	1	1,366	18.00	17.51	35.5	
2 2016	1	50,000	1	5,930	18.00	17.14	35.14	
1 2016	1	50,000	1	5,535	18.00	17.14	35.14	
4 2015	1	50,000	1	5,430	18.00	17.14	35.14	
3 2015	1	50,000	1	5,430	18.00	17.14	35.14	
2 2015	1	50,000	1	3,533	18.00	16.33	34.33	
1 2015	1	50,000	1	2,582	18.00	16.33	34.33	
4 2014	1	50,000	1	2,582	18.00	16.33	34.33	
3 2014	1	50,000	1	4,406	16.50	16.33	32.83	
2 2014	1	50,000	1	2,582	16.50	16.33	32.83	
1 2014	1	50,000	1	2,582	18.50	16.33	34.83	
4 2013	1	50,000	1	2,773	18.00	16.58	34.58	
3 2013	1	50,000	1	2,773	18.50	16.58	35.08	
2 2013	1	50,000	1	191	16.50	16.83	33.33	

Q1 2013

Q4 2012

Q3 2012

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33.33

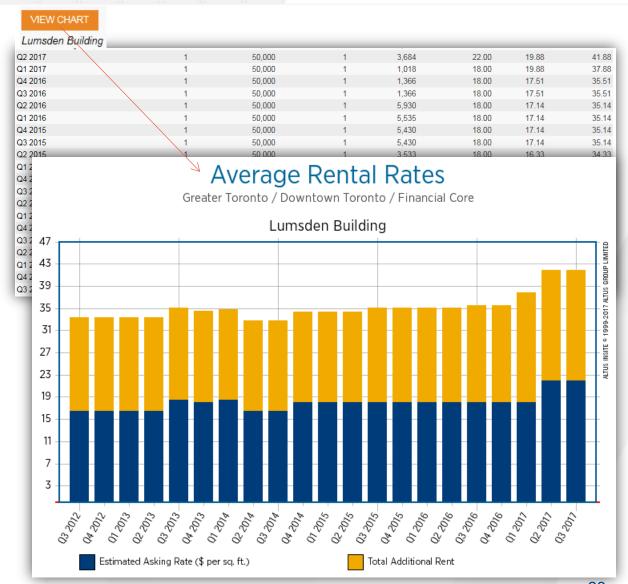
16.50

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Chart the results for printing and inclusion in your reports. These reports provide a 3rd party view of the market.

STEP 4 – Create the chart by selecting "View Chart" in the historical results for any market. The chart can be created for **5 quarter**, **5 year or 10 year** historical views to analyze the performance of the building.

TIP: The "Average Rental Rates" chart is an indicator of building asking rates. Vacancy rates are a contributing factor to Occupancy costs. View the "Vacancy" reports in conjunction with this report to gain full insight into the Occupancy cost trends.



Finding Historical Information on Buildings

Part 3 - Absorption

Change in Leased Area Forecast Change in Occupied Area



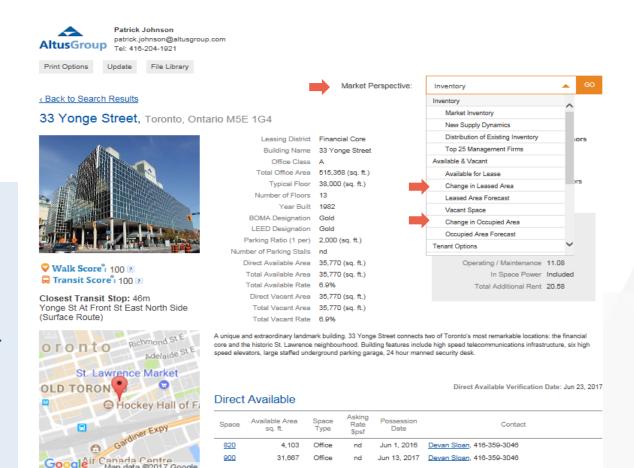
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Locate the building and search historical information on buildings to better understand how it is performing in relation to its' peers in the categories of "Change in Leased Area Forecast" or "Change in Occupied Area"

STEP 1 (Find a Building) – Input the address of the building you are searching. Click on the building address to view details.

This metric measures the net growth in total Leased space or Total Occupied space either Quarter over Quarter or Year over Year.

A chart displaying the quarter over quarter changed in Occupied or Change in Leased is available for markets, districts and down to individual buildings



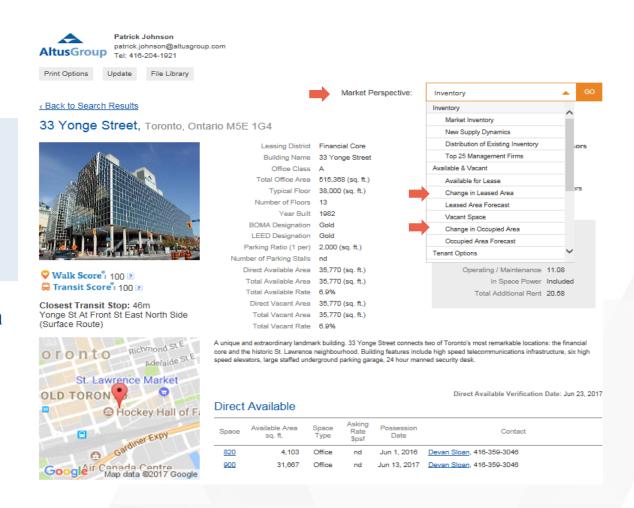
Map data @2017 Google

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The "Market Perspective" drop down is your access point to historical information on buildings.

STEP 2 – To understand the absorption trends of the building and the broader market, start by selecting "Change in Leased Area" for leasing changes or "Change in Occupied Area" for occupancy change in the Market Perspective drop down.

TIP: The procedure for pulling the "Change in Leased Area Forecast" or "Change in Occupied Area" are exactly the same. Just select the desired report in the Market Perspective.



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The view of the results will start by showcasing the **National View** and then the corresponding lower geographical view in a logical sequence. The subject property will be located last in the view.

STEP 3 – See the Change in Leased Area of the market vs the subject property. Note the changes over time. Select the 5 quarter, 5 year or 10 year historical view to analyze the performance of the building and the market.

TIP: View the **Change in Leased Area** of each market to gain perspective on how each market has performed in relation to your building. Analyze the relationship it may have with your buildings occupancy cost trend. Contact us to learn more about the trends affecting the market.

Change in Leased Area							
LEASED AREA FO	RECAST						
Current Quarter	Rolling Five Quarter H	History Rolling	Five Year History	Rolling Te	n Year History		
Existing Inven	tory	/					
Market	Total Number of Existing Buildings	Total Existing Office Area (sq. ft.)	Total Leased Area* (sq. ft.)	Sublet Available Area (sq. ft.)	Direct Available Area (sq. ft.)	Change in Leased* Area from previous Quarter (sq. ft.)	Change in Leased* Area from previous Year (sq. ft.)
Office Market	4,914	524,148,675	453,594,845	10,796,609	59,757,221	-40,221	4,562,586
Ontario	1,925	2/24,585,009	199,369,923	2,392,279	22,822,807	9,499	3,080,255
Greater Toronto	1,468 onto 412	180,550,034 75,578,895	160,730,748 70,238,697	2,025,151 550.549	17,794,135 4,789,649	16,250 -4,565	2,508,029 2,611,938
Downtown Tord		34.847.740	31.928.048	286.062	2.633.630	-4,000	1,527,704
All Office Classes	108	34,847,740	31,928,048	286.062	2,633,630	0	1,527,704
Class A	.63	28,217,672	25,697,197	213,710	2,308,765	0	1,482,892
Class B	43	5,747,144	5,402,824	51,527	292,793	0	44,007
Class C	/ 12	882,924	828,027	20,825	34,072	0	805
33 Yonge Street	/ 1	515,368	479,598	0	35,770	0	-31,667
VIEW CHART				* Le	eased Area repre	esents the area current	ly not available for lease.
	1/-	545.000	470 500		05.770		24.007
33 Yonge Street	1			0	35,770	0	-31,667
Q2 2017		515,368		0	35,770	0	-31,667
Q1 2017 Q4 2016	1		,	0	35,770	0	-24,573
Q3 2016	1	515,368 515,368		0	35,770 4.103	-31,687 0	-35,770 -4,103
Q2 2016	1	515,368		0	4,103	7,094	1,677
Q1 2016	1	515,368	,	0		-11,197	-2,732
Q4 2015	1	515,388		0	0	-11,187	24,232
Q3 2015	1			0	0	5,780	14,150
Q2 2015	1	515,368		5.780	0	2,685	15,978
Q1 2015	1			5.780	2.685	15.787	9.493
Q4 2014	1			21.547	2.685	-10.082	-6.274
Q3 2014	1	•		10.350	3,800	7.608	3.808
Q2 2014	1	515,368	493,610	10.350	11.408	-3.800	-3.800
Q1 2014	1			10.350	7.608	0	-10.350
Q4 2013	1	515,368		10,350	7,608	0	-10,350
Q3 2013	1	515,368	497,410	10,350	7,608	0	-10,350
Q2 2013	1	515,368	497,410	10,350	7,608	-10,350	-10,350
Q1 2013	1	515,368	507,760	0	7,608	0	0
Q4 2012	1	515,368	507,760	0	7,608	0	0
Q3 2012	1	515,368	507,760	0	7,608	0	2,763

Altus Analytics

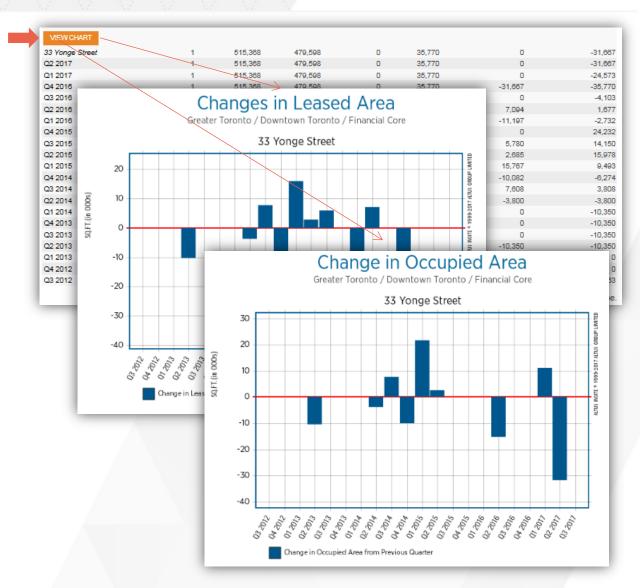
^{*} Leased Area represents the area currently not available for lease.

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Chart the results for printing and inclusion in your reports.

STEP 4 – Create the chart by selecting "View Chart" in the historical results for any market. The chart can be created for 5 quarter, 5 year or 10 year historical views to analyze the performance of the building or market of interest.

TIP: The absorption trend for both Changes in Leased Area and Change in Occupied Area can be cross referenced against the "Market Activity" report. This report provides lower level insight into Available Space Added to the Market, Spaces Leased and Spaces Taken Off the Market.



Find Results Quickly for Commercial Leasing Inventory

Find Leasing Contacts

Find Search



Identify leasing contacts and the buildings they represent using the "Find a Leasing Contact" functionality.

STEP 1 (**Find a Leasing Contact**) – Input the name of the leasing contact you are searching.

TIP: Entering only the **Surname** of a contact will generate a list of contacts with the same surname, along with their company affiliation and contact phone number.



Leasing Contact Summary

Select the appropriate contact from the list below to view all buildings where that person is an authourized contact

If you are an authorized contact for a building or available space listing and your name does not appear on the list, please contact support

Contact Name		Phone
Craig Smith - Ashlar Urban Rea	Ity Inc.	416-359-2360
Craig Smith - Cushman & Wa	416-205-9222 ext. 226	
Graham Smith - Cushman & \	416-205-9222 ext. 225	
Erik Smith - Jones Lang LaSa	905-766-4166	
Melissa Smith - Cushman & V	Smith X	416-494-9500
D'Arcy Smith - Cushman & W	Simul	416-756-5404
Steffan Smith - GWL Realty Au	visors inc.	604-713-6480
Dallas Smith - Sheridan Real Es	state Brokerage Inc.	647-794-7015
Darcie Smith - Certus Developm	403-245-2077	
Scott Smith - Cominar	403-296-2916	
Neil Smith - Cushman & Wakefi	780-429-9383	
Brad Smith - The Canapen Grou	780-420-4804	
Paul Smith - Cushman & Wakef	416-205-9222 ext. 252	
Daniel Smith - Cushman & Wak	905-501-6485	
Erik Smith - Cushman & Wakefi	905-695-3141	

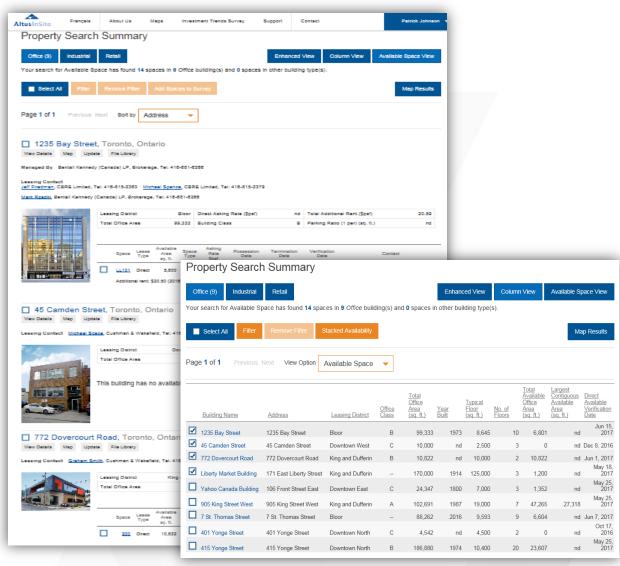
Find Leasing Contacts

Altus InSite Webinar

View all the listings the leasing contact is representing.

STEP 2 (**Find a Leasing Contact**) – Start by selecting the leasing contact to reveal all their listings. View the list of listings using the *Enhanced, Column or Available* space view.

TIP: Highlight the list of properties and select "*Map Results*" to display them on the map or when in column view select "*Stacked Availability*" to see the available space being represented in a stacked view.



Find Results Quickly for Commercial Leasing Inventory

Find Industrial Space for Sale



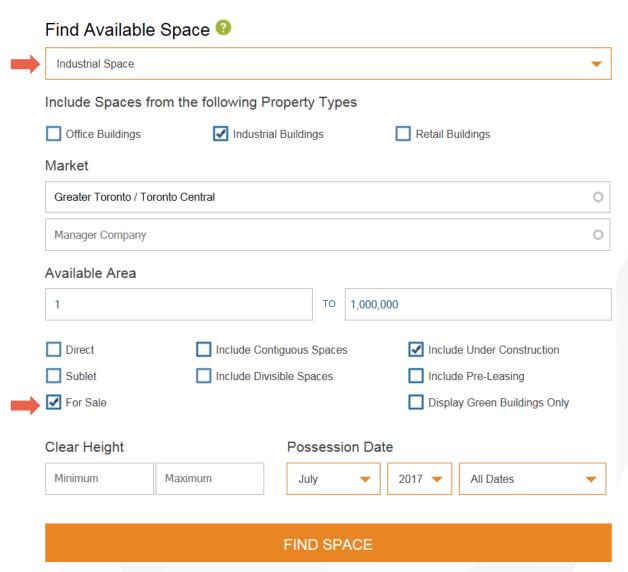
Find Industrial Space for Sale

Altus InSite Webinar

Find and generate a list of *Industrial Buildings* currently for Sale. Not available for office buildings

STEP 1 (**Find Available Space**) – Start by selecting **Industrial Space, Marke**t of interest and the desired **Available Area**. Be sure to Select "**For Sale**" as the only tab under Available Area. You can also select a **Clear Height** range and **Possession Date** to further refine your search.

TIP: Selecting the least amount of parameters will provide the widest selection of *for Sale Industrial space* results.



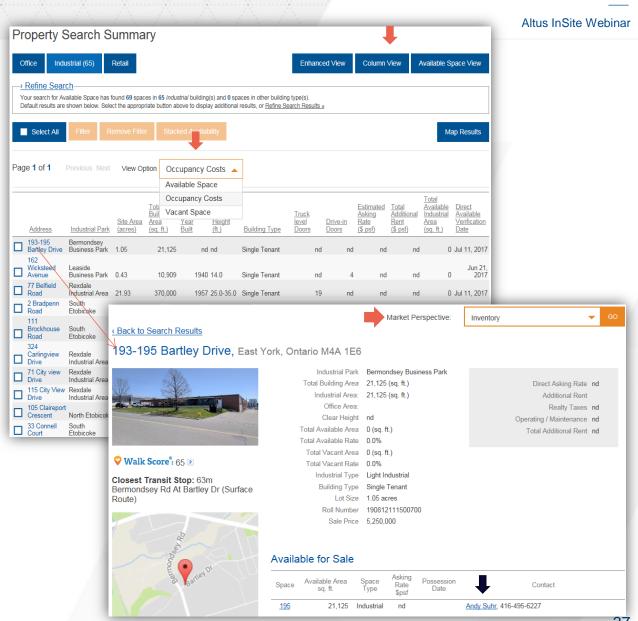
Find Industrial Space for Sale

Review the list of Industrial Space for sale.

STEP 2 (Find Available Space) – View the list of For Sale Industrial spaces using Enhanced, Column or Available Space view. When using the column view (shown), you can further customize the view to conveniently display and compare by Available Space, Occupancy Cost and Vacant Space.

Select the listing of interest and see the **Contact** information for each building within the listing.

TIP: When viewing the record details, select the Markets Perspectives tab to assess the local market's Available Space, Occupancy Cost and Vacant Space in which the property resides.

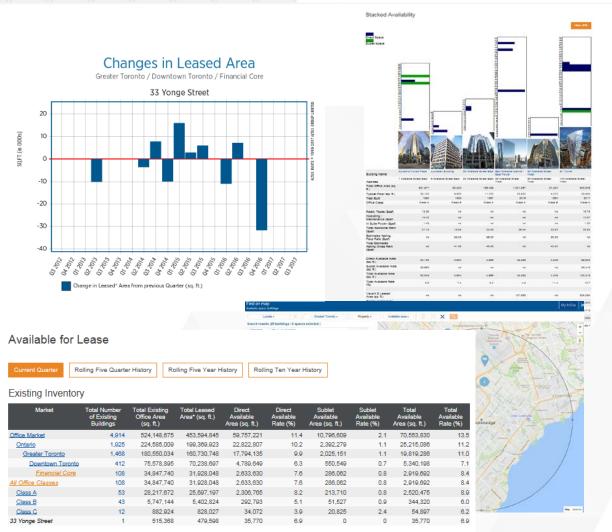


Find, Analyze & Make Decisions

Altus InSite Webinar

Find the Information required to logically support your decision-making:

- Quickly identify relevant Listing(s) to isolate Buildings with Available Space.
- Pinpoint a building and understand the Historical Information related to the building and the Market Activity in which it resides
- Analyze the market trend using the Market Perspective
 Reports to gain deeper perspective
- Connect with Leasing Contacts and assess Industrial Buildings for sale efficiently
- Support your decisions with Facts related to actual Market Activity.









Latest Launches

Product Update

Investment Transactions:

- Ottawa
- Greater Golden Horseshoe Expanded Records in 9 Major Markets

New Homes:

- Calgary
- Edmonton

Development Applications:

- Toronto launching August 1
- Vancouver launching August 17



Product Update



This brand new, multi-page digest features key market tracking material, including:

Details on new "high-rise" sector (condominium apartment, loft, stacked townhouse)

Broader resale and new home market context

Dashboard with key performance metrics (KPIs)

New condominium apartment project openings

Periodic custom analytics and new market insights

Insights on consumer housing-related behavior and homebuying intentions







